WEBINAR

Unlock Growth: Become a DBSync Partner & Scale Your Revenue!

Seamless integration. High commissions. Exclusive partner perks.

ON DEMAND AT **StreamYard**

SPEAKERS

Nayeli Itza
Partner Alliance Manager

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Product Manager DBSync

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Partnerships & Sales Manager

Key Pains We Solve

Did You Know

Data Silos

"85% of businesses struggle with disconnected apps."

Manual Data Entry

According to a Forbes article, 67% of enterprises rely on data integration to support analytics and business intelligence platforms, highlighting the critical role of data integration in modern businesses.

Cost of Data Errors
"Gartner estimates that poor data quality costs organizations an average of $15 million annually. In a specific case, businesses faced $7 billion in penalties due to incorrect reporting caused by manual data entry mistakes."

Stop Losing Deals to Complex Integrations

For SIs & Resellers

Complex integrations hurt everyone: clients face delays and frustration, while your team is bogged down, impacting revenue and strategic work.
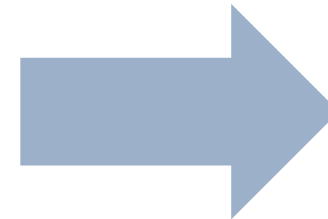
DBSync's pre-built connectors and intuitive platform accelerate integrations, reducing implementation time by X% and freeing your team for strategic work.

Unlock New Revenue Streams with Seamless Integration

For ISVs & Resellers

Customers need robust data integration solutions, but building and maintaining them is costly and complex. This limits your ability to offer complete solutions and leaves revenue on the table.
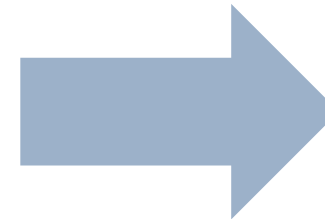
Expand your product portfolio, increase average deal size, and create recurring revenue streams through integration services

Slash Integration Development Costs and Boost Margins

For ISVs & SIs

Building and maintaining custom integrations is expensive and resource-intensive. These costs eat into your margins and divert valuable development resources from core product innovation.
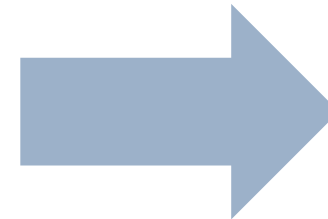
DBSync's pre-built connectors and low-code platform significantly reduce the development effort required for integrations. Lower your development costs, free up your engineering team to focus on strategic initiatives

What We Offer

Mission: Build a Connected Digital Enterprise

Field Services Management

Shipping & Logistics

E-Commerce Apps

CRM

Accounting & ERPs

Databases BI & Analytics Stack

Warehouse & Inventory
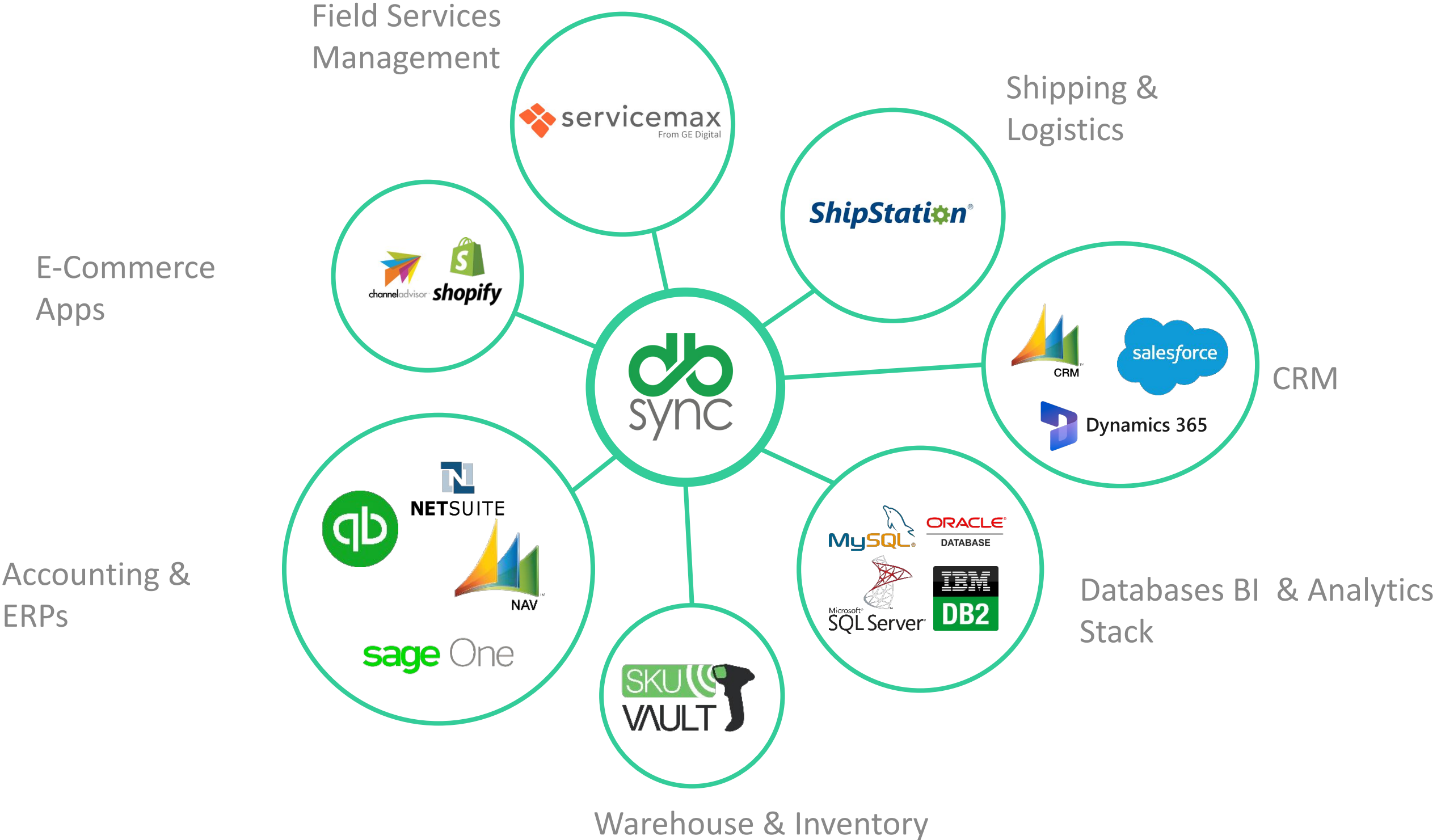
Cloud Workflow: Available Apps

CRM/Marketing	ERP/Accounting	Ecommerce	Database	Inventory/Shipping
Salesforce (Sales/Marketing)	QuickBooks Online	Shopify	MySQL	Vend
Dynamics 365 CRM	QuickBooks Desktop	WooCommerce	SQL Server	Skuvault
NetSuite	Sage 100	Shipstation	Postgresql	3PL
Mailchimp	Intacct	Channel Advisor	Oracle	ShipStation
HubSpot	Microsoft Dynamics GP	Business Central	AWS S3	
PocketAdvantage	Microsoft Dynamics NAV	Narvar	AWS Redshift	
ChabadOne	Netsuite		IBM DB2	
ServiceMax	D365 Business Central		MongoDB	
Swagger API	D365 Finance & Operations		Other Databases	
	Xero (Coming Soon)			

API	DevOps	File	Service & Support	Other
OpenAPI (Swagger)	Jira Core	FTP/FTPS	Jira Core	GotoWebinar
		XML	Jira Service Desk	Google Sheets
		CSV		Athenahealth
				Caremerge
				PointClickCare
				Pipeliner (Coming Soon)

Any App   db sync   Any App

Don't see what you're looking for?
Let us know! We can integrate any app with open APIs.

DBSync Platform : Application Integration & Data Replication
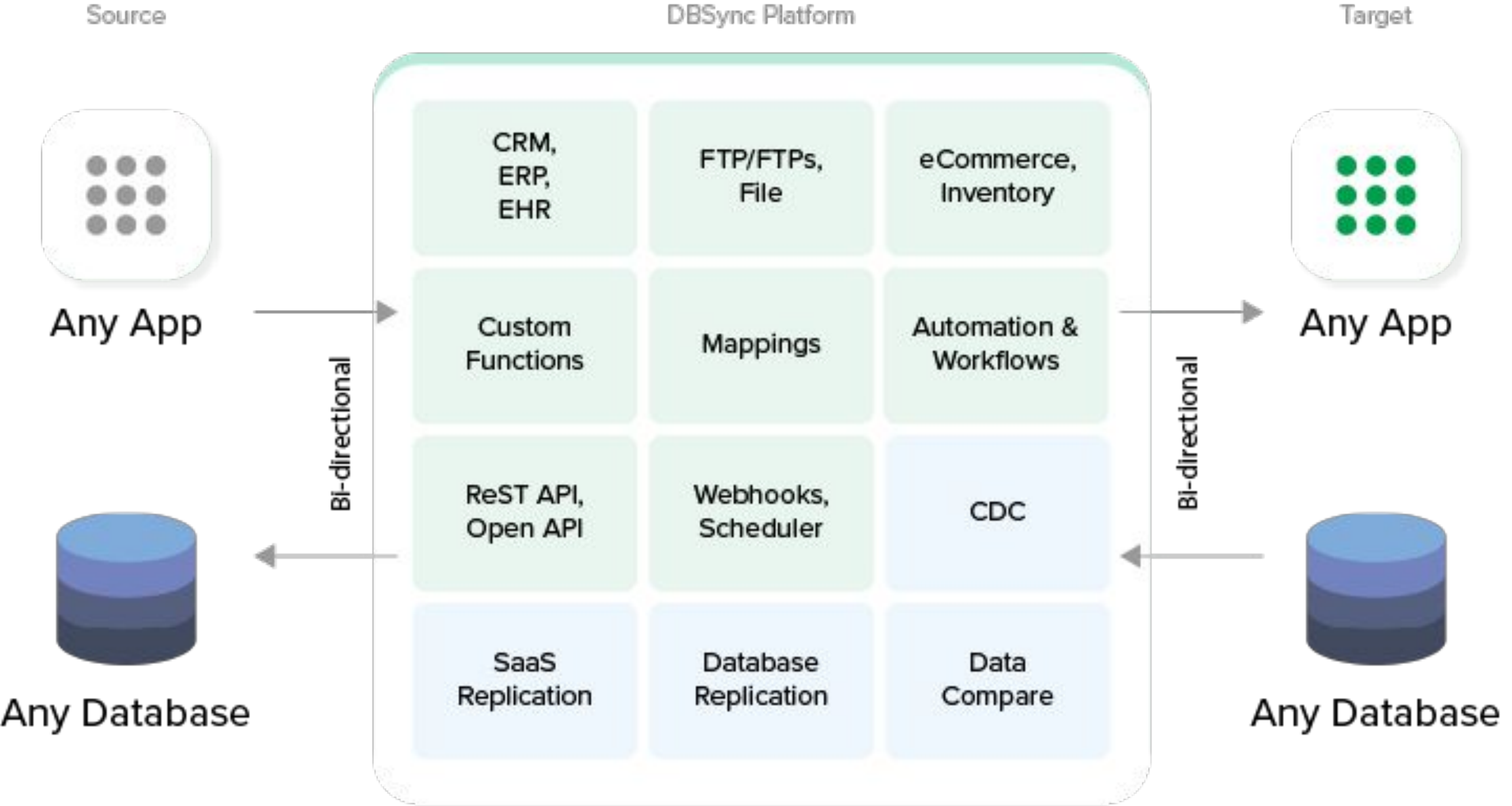
Success Stories

PARTNER CASE STUDY: Unibloc Hygienic Technologies

Streamlining Sales and Operations with DBSync Integration

Unibloc Hygienic Technologies is a leading provider of hygienic flow control solutions for food, beverage, pharmaceutical, and industrial applications. With a rapidly growing customer base and expanding product lines, the company needed a more efficient way to manage its sales, customer relationships, and financial operations.

Business Challenges

- Data Silos Across Platforms – HubSpot, Dynamics 365 CRM, and Business Central lacked real-time synchronization, leading to data delays and errors.
- Inconsistent Lead Management – Sales teams struggled with outdated lead data, reducing pipeline visibility and conversion rates.
- Order and Quote Bottlenecks – Manual data transfer caused inefficiencies and reconciliation issues between finance and sales.
- Delayed Reporting & Forecasting – Decision-making was impacted due to lack of real-time sales and financial insights.

Solution

- **Real-time Lead & Account Sync** – Seamless data flow between HubSpot and CRM for better lead tracking.
- **Automated Deal & Order Management** – Opportunities and sales data were updated across platforms, improving accuracy.
- **Business Central Integration** – Customer records, quotes, and orders were synced for consistent financial reporting.
- **Historical Data Migration** – Past sales and financial data were consolidated for unified reporting.

Results

- **80% Reduction in Manual Data Entry** – Automation eliminated redundant work.
- **Enhanced Sales & Marketing Alignment** – Real-time data improved lead conversion.
- **Faster Order Processing & Invoice Accuracy** – Reduced processing time and errors.
- **Real-time Sales & Revenue Forecasting** – Improved decision-making for leadership.
- **Cost Savings on IT Resources** – Minimized IT hours spent on data reconciliation.

Why Partner with DBSync

Trusted leader in data integration & automation

Competitive commission structure

Exclusive partner benefits

Why DBSync Over Other Vendors

Feature	DBSync	Competitors
Affordable & Flexible	✅ Yes	❌ Too expensive
All-in-One Integration	✅ CRM, ERP, E-commerce, Accounting	❌ Requires multiple tools
Pre-Built Connectors & Templates	✅ No coding to little needed	❌ Custom coding required
Real-Time Replication & Performance	✅ Instant data sync & compliance	❌ Limited to batch updates
High Commissions	✅ Up to 18% for Referrals and 35% for Resellers	❌ 5-10% standard

Why DBSync Over Other Vendors
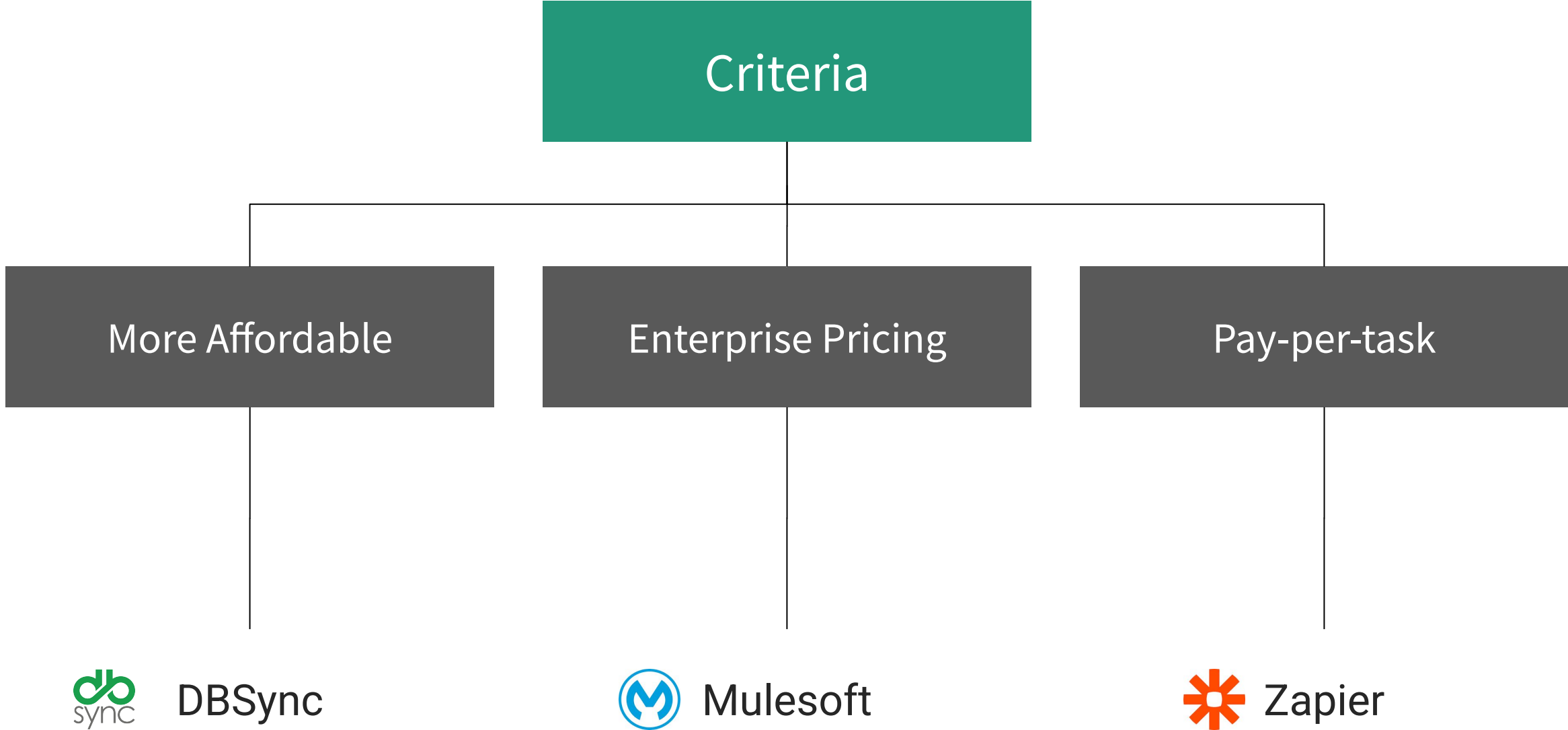
DBSync stands out due to affordability, a broad integration ecosystem, compliance readiness, real-time data replication

Introducing the New Incentive Structure

- New referral program breakdown
- Renewal Commision % is ONLY if the Referral Partner manages the client and get the client to renew.
- Higher rewards for top-tier partners

Referral Tier	Commission on Year 1 License	Renewal Commission (Year 2+)	Additional Incentives
Bronze **(1-2 Referrals)**	10%	5%	Standard DBSync Partner Access
Silver **(3-5 Referrals)**	12%	6%	Co-marketing & Priority Support
Gold **(6-9 Referrals)**	15%	7%	Exclusive Training, Webinar Spotlights
Platinum **(10+ Referrals)**	18%	8%	Dedicated Support/Account Manager

Introducing the New Incentive Structure

- Scalable Exclusive Partner Perks: Top-tier partners receive dedicated account management and early access to product updates.
- Earnings: The more you sell, the higher your commission.
- Partner is 1st line of support, they sell to customer and we bill to partner
- At Least 1 trained person in DBSync on their team (or sub-contracted through us)
- At higher levels, lead share and co-marketing funds

Reseller Tier	Commission on Year 1 License	Additional Incentives
Bronze **(1-25 Sales)**	30%	Standard Reseller Portal Access, Account Manager
Silver **(25-50 Sales)**	32%	Co-marketing $$ & Priority Support, Account Manager
Gold **(50 -100 Sales)**	35%	Exclusive Training, Webinar Spotlights Dedicated Support/Account Manager & Early Access to New Features

How do you sign up?

DBSync Partnership Process

Sign Up		Onboarding	Start Earning
Visit DBSync Partner Page	Complete Registration Form	Receive Training & Materials	Refer Clients & Earn Commissions
2025-01-01	2025-01-02	2025-01-05	2025-01-10
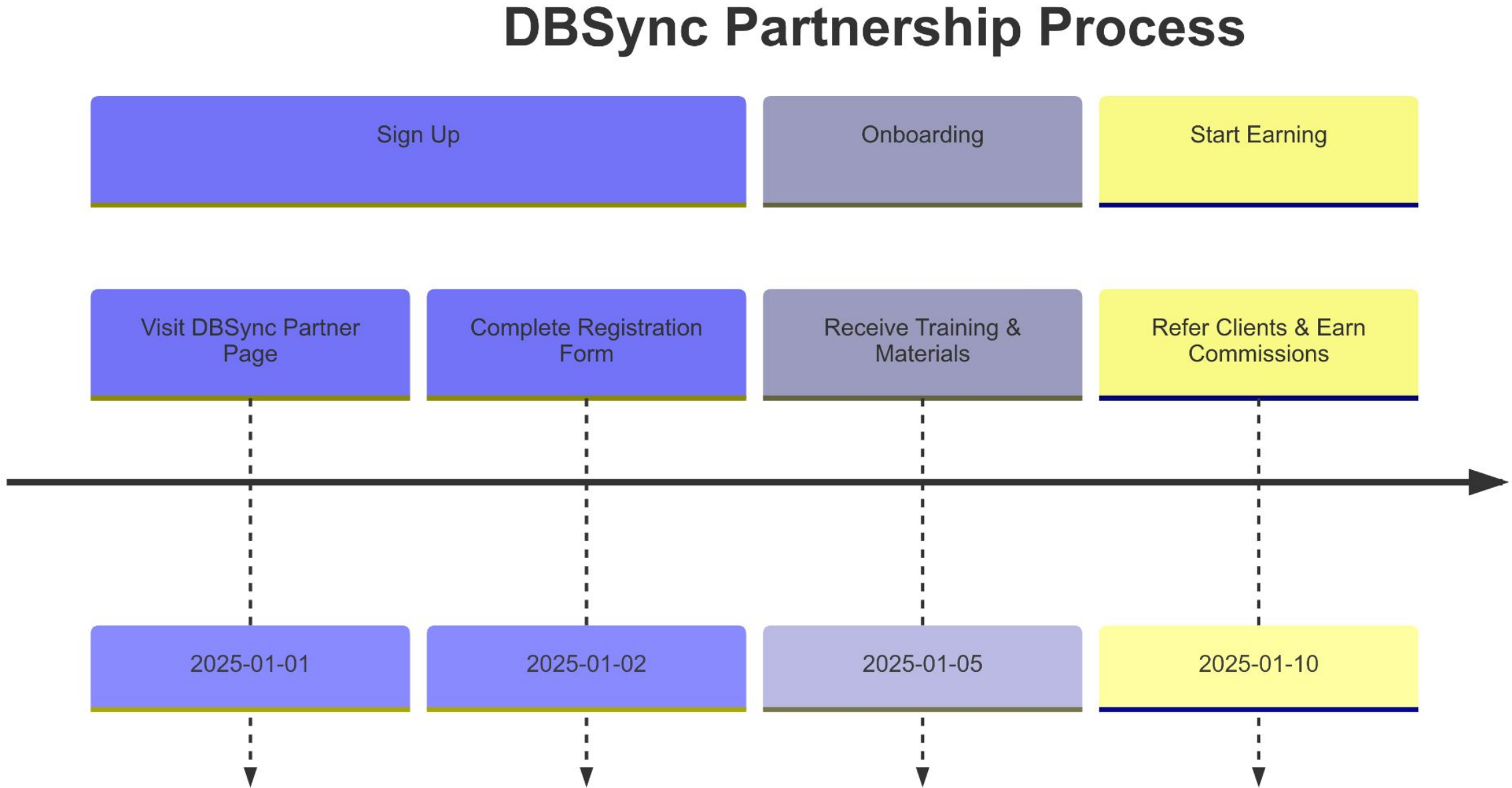
Let's Build the Future of Integration – Together!

✅ Sign up today to unlock exclusive partner rewards.

📅 Next Steps: Apply now & schedule your free strategy call.

? Questions

Join DBSync's Partner Program & Start Earning More Today!

Thank You

If you'd like to get learn more about our Partner Program and how you can add DBSync's product lines to your practice, please reach out to us.

Partner Sign Up Form:

- https://www.mydbsync.com/partners/become-a-partner

Reach Out to Get Started

sales@mydbsync.com

1-650-249-6285

Visit us at to learn more

www.mydbsync.com